

Business Snapshots - Dollar Sales Allergy											
	LW		L4		L12		YTD		L52		
	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA	
<b>Total Allergy (Adult + Ped)</b>	<b>\$45,877,110</b>	<b>13.0%</b>	<b>\$182,983,279</b>	<b>13.0%</b>	<b>\$585,372,035</b>	<b>13.6%</b>	<b>\$3,004,087,698</b>	<b>12.9%</b>	<b>\$3,004,087,698</b>	<b>12.9%</b>	
<b>Total Allergy Ex INS (Adult + Ped)</b>	<b>\$38,530,573</b>	<b>0.5%</b>	<b>\$153,711,349</b>	<b>0.4%</b>	<b>\$493,129,624</b>	<b>1.1%</b>	<b>\$2,572,522,943</b>	<b>1.6%</b>	<b>\$2,572,522,943</b>	<b>1.6%</b>	
<b>ADULT ALLERGY-UR</b>	<b>\$41,043,069</b>	<b>15.2%</b>	<b>\$164,608,479</b>	<b>14.7%</b>	<b>\$525,414,604</b>	<b>15.1%</b>	<b>\$2,690,851,585</b>	<b>14.2%</b>	<b>\$2,690,851,585</b>	<b>14.2%</b>	
ADULT ALLERGY-TABS/CAPS	\$30,209,198	0.8%	\$121,740,121	-0.1%	\$388,802,731	0.3%	\$2,012,457,340	0.7%	\$2,012,457,340	0.7%	
ADULT ALLERGY-ORAL DISLV TAB	\$1,121,609	-11.6%	\$4,432,352	-8.6%	\$15,334,618	-1.6%	\$95,533,397	1.6%	\$95,533,397	1.6%	
ADULT ALLERGY-L GEL/SFT GEL	\$2,305,776	10.1%	\$8,953,179	13.9%	\$28,407,252	14.0%	\$148,071,780	10.4%	\$148,071,780	10.4%	
<b>PED ALLERGY-UR</b>	<b>\$4,834,041</b>	<b>-2.7%</b>	<b>\$18,374,800</b>	<b>-0.1%</b>	<b>\$59,957,430</b>	<b>2.2%</b>	<b>\$313,236,113</b>	<b>2.6%</b>	<b>\$313,236,113</b>	<b>2.6%</b>	
PED ALLERGY-SYRUP	\$3,435,404	2.2%	\$12,988,735	4.6%	\$41,120,579	6.5%	\$196,961,290	3.5%	\$196,961,290	3.5%	
PED ALLERGY-CHEWBL	\$679,460	-8.1%	\$2,664,735	-6.0%	\$9,573,459	-3.5%	\$59,707,829	3.0%	\$59,707,829	3.0%	
PED ALLERGY-ORAL DISLV TAB	\$718,633	-16.9%	\$2,719,632	-13.2%	\$9,257,258	-8.7%	\$56,554,492	-0.7%	\$56,554,492	-0.7%	
<b>Total Claritin Allergy (Adult + Ped)</b>	<b>\$7,063,428</b>	<b>3.7%</b>	<b>\$27,848,370</b>	<b>5.4%</b>	<b>\$92,827,927</b>	<b>5.7%</b>	<b>\$520,572,914</b>	<b>4.2%</b>	<b>\$520,572,914</b>	<b>4.2%</b>	
CLARITIN-ADULT ALLERGY	\$5,969,910	7.5%	\$23,505,575	8.0%	\$77,111,610	7.3%	\$426,391,230	5.2%	\$426,391,230	5.2%	
CLARITIN-ADULT BASE AH	\$3,748,672	10.2%	\$14,939,203	12.1%	\$49,982,719	9.1%	\$290,513,212	7.7%	\$290,513,212	7.7%	
CLARITIN-ADULT ALLERGY-TABS/CAPS	\$4,739,342	6.4%	\$18,625,288	5.8%	\$60,538,867	4.8%	\$330,076,342	3.3%	\$330,076,342	3.3%	
CLARITIN-ADULT ALLERGY-ORAL DISLV TAB	\$732,329	8.7%	\$2,900,857	12.7%	\$10,050,616	14.0%	\$57,527,132	10.1%	\$57,527,132	10.1%	
CLARITIN BASE-ADLT BASE AH-ORAL DISLV TAB-12 HR	\$253,929	19.5%	\$978,237	19.7%	\$3,296,404	19.4%	\$17,394,667	6.3%	\$17,394,667	6.3%	
CLARITIN BASE-ADLT BASE AH-ORAL DISLV TAB-24 HR	\$478,399	3.7%	\$1,922,619	9.4%	\$6,754,212	11.5%	\$40,132,465	11.9%	\$40,132,465	11.9%	
CLARITIN-ADULT ALLERGY-L GEL/SFT GEL	\$498,239	18.1%	\$1,979,430	25.1%	\$6,522,127	22.7%	\$38,787,757	15.8%	\$38,787,757	15.8%	
CLARITIN D PSE-ADLT PSE AH	\$2,221,238	3.3%	\$8,566,371	1.6%	\$27,128,891	4.0%	\$135,878,018	0.2%	\$135,878,018	0.2%	
CLARITIN D PSE-ADLT PSE AH-TABS/CAPS-12 HR	\$1,150,319	7.0%	\$4,446,782	4.3%	\$13,665,994	5.2%	\$66,586,017	0.9%	\$66,586,017	0.9%	
CLARITIN D PSE-ADLT PSE AH-TABS/CAPS-24 HR	\$1,070,919	-0.4%	\$4,119,589	-1.1%	\$13,462,897	2.8%	\$69,292,001	-0.5%	\$69,292,001	-0.5%	
CLARITIN-PED ALLERGY	\$1,093,518	-13.1%	\$4,342,796	-6.7%	\$15,716,317	-1.3%	\$94,181,683	-0.1%	\$94,181,683	-0.1%	
CLARITIN-PED ALLERGY-CHEWBL	\$663,312	-1.6%	\$2,605,166	1.1%	\$9,355,972	4.1%	\$56,114,243	5.2%	\$56,114,243	5.2%	
CLARITIN-PED ALLERGY-SYRUP	\$278,204	-17.0%	\$1,145,732	-6.6%	\$4,317,967	5.3%	\$23,888,258	3.8%	\$23,888,258	3.8%	
CLARITIN-PED ALLERGY-ORAL DISLV TAB	\$152,002	-39.2%	\$591,898	-30.6%	\$2,042,377	-28.0%	\$14,179,183	-21.0%	\$14,179,183	-21.0%	
<b>Total Allegra Allergy (Adult + Ped)</b>	<b>\$4,994,539</b>	<b>8.6%</b>	<b>\$19,578,800</b>	<b>4.6%</b>	<b>\$61,937,692</b>	<b>1.8%</b>	<b>\$337,180,324</b>	<b>1.4%</b>	<b>\$337,180,324</b>	<b>1.4%</b>	
ALLEGRA-ADULT ALLERGY	\$4,585,058	11.6%	\$17,973,960	7.1%	\$56,301,839	3.7%	\$303,967,242	2.6%	\$303,967,242	2.6%	
ALLEGRA BASE-ADULT BASE AH	\$2,970,372	17.0%	\$11,927,203	13.6%	\$37,802,602	10.0%	\$210,190,618	6.7%	\$210,190,618	6.7%	
ALLEGRA BASE-ADLT BASE AH-TABS/CAPS-12 HR	\$237,934	-3.2%	\$900,894	-2.8%	\$2,931,499	-4.4%	\$16,455,752	5.1%	\$16,455,752	5.1%	
ALLEGRA BASE-ADLT BASE AH-TABS/CAPS-24 HR	\$1,121,570	15.1%	\$4,375,792	15.1%	\$14,079,049	11.4%	\$72,394,657	11.1%	\$72,394,657	11.1%	
ALLEGRA D PSE-ADULT PSE AH	\$1,614,685	3.0%	\$6,046,758	-3.7%	\$18,499,237	-7.1%	\$93,776,624	-5.5%	\$93,776,624	-5.5%	
ALLEGRA D PSE-ADLT PSE AH-TABS/CAPS-12 HR	\$766,804	-2.8%	\$2,918,198	-8.9%	\$8,764,247	-13.9%	\$44,432,147	-11.5%	\$44,432,147	-11.5%	
ALLEGRA D PSE-ADLT PSE AH-TABS/CAPS-24 HR	\$847,882	8.8%	\$3,128,560	1.6%	\$9,734,990	-0.1%	\$49,344,476	0.7%	\$49,344,476	0.7%	
ALLEGRA-PED ALLERGY	\$409,482	-17.0%	\$1,604,840	-16.8%	\$5,635,853	-14.2%	\$33,213,082	-8.5%	\$33,213,082	-8.5%	
<b>Total Zyrtec Allergy (Adult + Ped)</b>	<b>\$6,555,162</b>	<b>1.9%</b>	<b>\$25,734,955</b>	<b>2.5%</b>	<b>\$83,679,782</b>	<b>7.7%</b>	<b>\$440,576,085</b>	<b>7.7%</b>	<b>\$440,576,085</b>	<b>7.7%</b>	
ZYRTEC-ADULT ALLERGY	\$6,024,140	-2.0%	\$23,758,582	-1.0%	\$77,160,688	4.0%	\$413,642,358	5.3%	\$413,642,358	5.3%	
ZYRTEC BASE-ADULT BASE AH	\$4,902,570	4.4%	\$19,287,990	3.5%	\$63,081,639	5.4%	\$341,247,702	4.2%	\$341,247,702	4.2%	
ZYRTEC BASE-ADLT BASE AH-TABS/CAPS	\$3,874,607	7.4%	\$15,404,619	5.1%	\$50,035,366	7.3%	\$266,048,572	4.6%	\$266,048,572	4.6%	
ZYRTEC BASE-ADLT BASE AH-L GEL/SFT GEL	\$789,547	3.6%	\$3,045,419	5.5%	\$9,817,842	6.3%	\$52,806,166	0.3%	\$52,806,166	0.3%	
ZYRTEC BASE-ADLT BASE AH-ORAL DISLV TAB	\$238,415	-26.8%	\$932,753	-21.7%	\$3,228,431	-18.9%	\$22,392,963	9.0%	\$22,392,963	9.0%	
ZYRTEC D PSE-ADULT PSE AH	\$1,121,570	-22.7%	\$4,375,792	-17.0%	\$14,079,049	-1.7%	\$72,394,657	11.1%	\$72,394,657	11.1%	
ZYRTEC-ADULT PSE AH	\$1,121,570	-22.7%	\$4,375,792	-17.0%	\$14,079,049	-1.7%	\$72,394,657	11.1%	\$72,394,657	11.1%	
ZYRTEC-PED ALLERGY	\$531,021	85.5%	\$1,976,373	78.4%	\$6,519,094	87.0%	\$26,933,726	65.0%	\$26,933,726	65.0%	
<b>FLONASE-ADULT ALLERGY</b>	<b>\$5,388,549</b>	<b></b>	<b>\$21,268,898</b>	<b></b>	<b>\$66,468,009</b>	<b></b>	<b>\$294,275,944</b>	<b></b>	<b>\$294,275,944</b>	<b></b>	
<b>NASACORT-ADULT ALLERGY</b>	<b>\$1,957,988</b>	<b>-12.5%</b>	<b>\$8,003,032</b>	<b>-9.3%</b>	<b>\$25,774,402</b>	<b>-6.4%</b>	<b>\$137,288,812</b>	<b>5.6%</b>	<b>\$137,288,812</b>	<b>5.6%</b>	
<b>MUCINEX-ADULT ALLERGY</b>	<b>\$111,261</b>	<b>-69.2%</b>	<b>\$338,114</b>	<b>-74.5%</b>	<b>\$861,212</b>	<b>-79.9%</b>	<b>\$9,818,388</b>	<b>-66.8%</b>	<b>\$9,818,388</b>	<b>-66.8%</b>	
<b>VICKS CLEARQUIL BASE-ADULT BASE AH</b>	<b>\$39,337</b>	<b>-66.6%</b>	<b>\$160,934</b>	<b>-61.1%</b>	<b>\$642,043</b>	<b>-59.4%</b>	<b>\$6,812,216</b>	<b>130.8%</b>	<b>\$6,812,216</b>	<b>130.8%</b>	
VICKS CLEARQUIL BASE-ADLT BASE AH-TABS/CAPS-24 HR	\$26,781	-68.9%	\$104,327	-64.6%	\$418,600	-63.3%	\$4,989,626	132.2%	\$4,989,626	132.2%	
VICKS CLEARQUIL BASE-ADLT BASE AH-TABS/CAPS-4-6 HR	\$12,556	-60.4%	\$56,607	-52.5%	\$223,443	-49.2%	\$1,822,591	126.9%	\$1,822,591	126.9%	
<b>Total Benadryl Allergy (Adult + Ped)</b>	<b>\$3,595,947</b>	<b>-0.6%</b>	<b>\$13,792,042</b>	<b>2.6%</b>	<b>\$42,331,302</b>	<b>4.0%</b>	<b>\$201,470,069</b>	<b>3.9%</b>	<b>\$201,470,069</b>	<b>3.9%</b>	
BENADRYL-ADULT ALLERGY	\$2,482,529	1.0%	\$9,830,228	4.3%	\$30,579,210	5.1%	\$146,057,612	5.4%	\$146,057,612	5.4%	
BENADRYL-ADLT BASE AH-TABS/CAPS	\$13,444		\$51,331		\$149,331		\$380,668		\$380,668		
BENADRYL BASE-ADLT BASE AH-DLSTR							-100.0%		-100.0%		
BENADRYL BASE-ADLT BASE AH-L GEL/SFT GEL	\$551,075	2.1%	\$2,195,732	6.7%	\$6,815,657	6.7%	\$33,140,472	2.2%	\$33,140,472	2.2%	
BENADRYL BASE-ADLT BASE AH-TABS/CAPS	\$1,918,010	-0.1%	\$7,583,165	3.0%	\$23,614,222	4.0%	\$112,536,472	6.0%	\$112,536,472	6.0%	
BENADRYL D PE-ADLT BASE AH-TABS/CAPS		-100.0%		-100.0%		-100.0%		-100.0%			
BENADRYL-PED ALLERGY	\$1,113,418	-3.9%	\$3,961,814	-1.4%	\$11,752,092	1.1%	\$55,412,457	0.2%	\$55,412,457	0.2%	
<b>Total Private Label Allergy (Adult + Ped)</b>	<b>\$15,186,600</b>	<b>-1.4%</b>	<b>\$62,323,824</b>	<b>-2.4%</b>	<b>\$198,749,462</b>	<b>-2.1%</b>	<b>\$997,816,094</b>	<b>-0.7%</b>	<b>\$997,816,094</b>	<b>-0.7%</b>	
PRIVATE LABEL-ADULT ALLERGY	\$13,519,559	-1.0%	\$55,919,795	-2.3%	\$178,664,700	-2.0%	\$895,511,673	-0.9%	\$895,511,673	-0.9%	
PRIVATE LABEL-PED ALLERGY	\$1,667,041	-4.7%	\$6,404,029	-3.1%	\$20,084,762	-3.6%	\$102,304,421	0.5%	\$102,304,421	0.5%	
PRIVATE LABEL-ADULT BASE AH	\$11,898,062	-0.2%	\$49,493,976	-1.5%	\$158,099,015	-0.8%	\$794,762,520	1.1%	\$794,762,520	1.1%	
PRIVATE LABEL-ADULT PSE AH	\$1,536,683	8.1%	\$6,099,441	9.1%	\$19,620,965	11.2%	\$97,098,482	13.3%	\$97,098,482	13.3%	
<b>Total Private Label Loratadine</b>	<b>\$3,989,741</b>	<b>-6.2%</b>	<b>\$16,437,681</b>	<b>-5.4%</b>	<b>\$53,903,355</b>	<b>-2.4%</b>	<b>\$283,614,412</b>	<b>0.6%</b>	<b>\$283,614,412</b>	<b>0.6%</b>	
<b>Total Private Label Loratadine Base Adult</b>	<b>\$2,841,980</b>	<b>1.0%</b>	<b>\$11,871,140</b>	<b>0.5%</b>	<b>\$39,022,995</b>	<b>1.9%</b>	<b>\$205,950,608</b>	<b>2.5%</b>	<b>\$205,950,608</b>	<b>2.5%</b>	
<b>Total Private Label Loratadine Base PED</b>	<b>\$181,077</b>	<b>3.5%</b>	<b>\$695,139</b>	<b>5.5%</b>	<b>\$2,287,740</b>	<b>8.3%</b>	<b>\$11,646,366</b>	<b>6.0%</b>	<b>\$11,646,366</b>	<b>6.0%</b>	
<b>Total Private Label Fexofenadine</b>	<b>\$2,060,911</b>	<b>-0.7%</b>	<b>\$8,527,126</b>	<b>-3.9%</b>	<b>\$27,506,354</b>	<b>-0.7%</b>	<b>\$139,078,494</b>	<b>0.4%</b>	<b>\$139,078,494</b>	<b>0.4%</b>	
<b>Total Private Label Cetirizine</b>	<b>\$5,183,297</b>	<b>6.5%</b>	<b>\$21,316,805</b>	<b>4.1%</b>	<b>\$67,996,218</b>	<b>0.2%</b>	<b>\$335,524,841</b>	<b>-1.0%</b>	<b>\$335,524,841</b>	<b>-1.0%</b>	
<b>Total Private Label Cetirizine Base Adult</b>	<b>\$4,095,733</b>	<b>7.4%</b>	<b>\$16,985,629</b>	<b>6.1%</b>	<b>\$53,846,094</b>	<b>4.9%</b>	<b>\$263,973,258</b>	<b>4.5%</b>	<b>\$263,973,258</b>	<b>4.5%</b>	
<b>Total Private Label Cetirizine Base PED</b>	<b>\$600,223</b>	<b>-19.9%</b>	<b>\$2,412,760</b>	<b>-18.1%</b>	<b>\$8,176,303</b>	<b>-16.1%</b>	<b>\$46,567,493</b>	<b>-2.9%</b>	<b>\$46,567,493</b>	<b>-2.9%</b>	
<b>Total Private Label Diphenhydramine</b>	<b>\$3,440,098</b>	<b>-5.9%</b>	<b>\$13,989,275</b>	<b>-5.6%</b>	<b>\$43,029,086</b>	<b>-5.1%</b>	<b>\$209,893,460</b>	<b>-1.0%</b>	<b>\$209,893,460</b>	<b>-1.0%</b>	