

Business Snapshots - Dollar Sales Allergy										
Total US MULO minus TARGET PSE	LW		L4		L12		YTD		L52	
	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA	Current	% Chg YA
<b>TOTAL ALLERGY</b>	<b>\$72,662,088</b>	<b>5.5%</b>	<b>\$296,971,129</b>	<b>-8.9%</b>	<b>\$937,162,611</b>	<b>0.6%</b>	<b>\$1,470,798,533</b>	<b>5.6%</b>	<b>\$3,075,299,333</b>	<b>9.6%</b>
TOTAL ALLERGY Excl INS	\$60,841,828	3.4%	\$245,610,537	-8.7%	\$773,792,480	-1.7%	\$1,213,283,746	1.1%	\$2,577,588,521	1.5%
TOTAL INS (Adult + PED)	\$12,274,745	21.4%	\$53,282,203	13.9%	\$169,245,462	17.2%	\$264,329,299	36.9%	\$506,677,200	90.7%
ADULT ALLERGY	\$64,213,729	4.6%	\$263,147,638	-5.9%	\$831,334,633	0.2%	\$1,311,506,653	5.5%	\$2,746,021,928	10.2%
ADULT ALLERGY-TABS/CAPS	\$45,313,409	2.1%	\$183,343,702	-8.5%	\$579,572,040	-2.1%	\$920,838,123	0.3%	\$1,972,829,330	-0.1%
ADULT ALLERGY-ORAL DISLV TAB	\$2,285,860	-10.6%	\$9,258,824	-25.1%	\$28,743,288	-18.4%	\$41,850,873	-15.0%	\$88,284,502	-10.2%
ADULT ALLERGY-L GEL/SFT GEL	\$3,738,853	5.3%	\$14,873,454	-8.7%	\$46,549,703	-1.3%	\$72,157,039	3.5%	\$150,938,723	7.8%
ADULT BASE	\$42,869,334	1.7%	\$173,403,866	-9.1%	\$549,413,935	-2.3%	\$861,331,034	0.6%	\$1,840,460,632	1.4%
ADULT PSE	\$9,045,340	2.8%	\$36,313,454	-10.6%	\$112,352,760	-5.1%	\$181,358,302	-2.7%	\$386,025,297	-2.2%
PED ALLERGY	\$8,448,358	12.6%	\$33,823,491	-6.2%	\$105,827,978	4.0%	\$159,291,880	6.6%	\$329,277,404	5.2%
PED ALLERGY-SYRUP	\$5,051,900	16.0%	\$20,154,563	-1.2%	\$63,624,554	8.4%	\$100,344,753	10.9%	\$208,920,571	7.8%
PED ALLERGY-CHEWABLE	\$1,746,913	7.2%	\$6,910,774	-13.5%	\$20,780,338	-8.5%	\$29,068,794	2.6%	\$59,817,903	0.2%
PED ALLERGY-ORAL DISLV TAB	\$1,166,689	-20.8%	\$4,729,906	-36.7%	\$15,255,862	-25.5%	\$22,639,761	-21.0%	\$50,920,474	-13.7%
<b>CLARITIN-UPPER RESPIRATORY</b>	<b>\$14,110,534</b>	<b>7.7%</b>	<b>\$57,353,304</b>	<b>9.0%</b>	<b>\$173,920,636</b>	<b>0.7%</b>	<b>\$255,096,181</b>	<b>0.7%</b>	<b>\$516,347,489</b>	<b>2.8%</b>
CLARITIN-ADULT ALLERGY	\$11,433,426	7.8%	\$46,620,758	-8.5%	\$141,002,234	-2.9%	\$209,479,388	1.3%	\$422,149,483	3.5%
CLARITIN-ADULT BASE AH	\$7,956,095	5.2%	\$32,359,615	-12.0%	\$99,853,608	-4.5%	\$145,941,791	0.6%	\$291,423,917	3.9%
CLARITIN-ADULT ALLERGY-TABS/CAPS	\$8,402,358	4.1%	\$34,226,788	-11.5%	\$105,615,295	-4.3%	\$159,208,492	0.2%	\$323,352,979	1.9%
CLARITIN-ADULT ALLERGY-ORAL DISLV TAB	\$1,582,101	5.4%	\$6,420,465	-11.6%	\$19,777,641	-2.6%	\$28,623,291	1.7%	\$58,119,285	6.5%
CLARITIN BASE-ADULT BASE AH-ORAL DISLV TAB-12 HR	\$469,638	7.0%	\$1,957,102	-9.5%	\$6,079,605	2.1%	\$8,884,671	6.3%	\$17,923,177	8.2%
CLARITIN BASE-ADULT BASE AH-ORAL DISLV TAB-24 HR	\$1,112,463	4.8%	\$4,463,363	-12.6%	\$13,698,036	-4.5%	\$19,738,620	-0.3%	\$40,196,109	5.8%
CLARITIN-ADULT ALLERGY-L GEL/SFT GEL	\$1,150,796	10.8%	\$4,482,215	-10.5%	\$13,910,928	-4.8%	\$19,949,217	0.9%	\$38,978,830	8.8%
CLARITIN D PSE-ADULT PSE AH	\$3,179,160	4.4%	\$12,769,854	-9.8%	\$39,450,255	-3.1%	\$61,839,208	0.2%	\$129,027,177	1.4%
CLARITIN D PSE-ADULT PSE AH-TABS/CAPS-12 HR	\$1,496,185	3.8%	\$6,018,846	-8.6%	\$18,681,399	-3.7%	\$30,012,402	0.0%	\$63,359,239	1.3%
CLARITIN D PSE-ADULT PSE AH-TABS/CAPS-24 HR	\$1,682,975	4.9%	\$6,751,008	-10.8%	\$20,768,856	-2.5%	\$31,826,806	0.4%	\$65,667,938	1.5%
CLARITIN-ADULT INS	\$298,171	0.0%	\$1,491,283	0.0%	\$1,698,371	0.0%	\$1,698,388	0.0%	\$1,698,388	0.0%
CLARITIN CLARISPRAY-ADULT INS-SPRAY	\$298,171	0.0%	\$1,491,283	0.0%	\$1,698,371	0.0%	\$1,698,388	0.0%	\$1,698,388	0.0%
CLARITIN-PED ALLERGY	\$2,685,107	7.1%	\$10,712,547	-14.8%	\$32,918,402	-5.8%	\$46,418,793	-2.2%	\$94,198,006	-0.4%
CLARITIN-PED ALLERGY-CHEWABLE	\$1,744,752	14.5%	\$6,899,711	-8.8%	\$20,727,739	0.1%	\$28,926,005	4.8%	\$58,281,554	6.3%
CLARITIN-PED ALLERGY-SYRUP	\$641,670	7.9%	\$2,625,906	-13.7%	\$8,511,545	-2.8%	\$12,235,856	1.6%	\$24,256,592	4.2%
CLARITIN-PED ALLERGY-ORAL DISLV TAB	\$298,686	-23.0%	\$1,186,929	-39.9%	\$3,679,118	-33.0%	\$5,256,932	-32.5%	\$11,659,860	-29.2%
<b>ALLEGRA-UPPER RESPIRATORY</b>	<b>\$7,809,481</b>	<b>-1.5%</b>	<b>\$32,534,008</b>	<b>-12.0%</b>	<b>\$101,898,972</b>	<b>-4.1%</b>	<b>\$160,102,720</b>	<b>0.4%</b>	<b>\$332,494,159</b>	<b>1.2%</b>
ALLEGRA-ADULT ALLERGY	\$7,105,675	0.5%	\$29,631,217	-8.8%	\$92,765,125	-1.5%	\$146,491,138	2.8%	\$302,425,519	3.2%
ALLEGRA BASE-ADULT BASE AH	\$5,127,516	2.7%	\$21,662,278	-6.0%	\$68,444,038	1.8%	\$106,916,501	6.4%	\$216,674,064	7.7%
ALLEGRA BASE-ADULT BASE AH-TABS/CAPS	\$4,173,438	-1.5%	\$17,760,146	-8.0%	\$56,624,347	-0.8%	\$89,788,975	1.8%	\$184,202,586	-2.5%
ALLEGRA BASE-ADULT BASE AH-TABS/CAPS-12 HR	\$434,107	18.3%	\$1,856,521	-1.7%	\$5,632,884	4.2%	\$8,503,454	1.9%	\$16,615,869	-0.6%
ALLEGRA BASE-ADULT BASE AH-TABS/CAPS-24 HR	\$3,739,331	-3.4%	\$15,903,625	-8.7%	\$50,991,463	-1.3%	\$81,285,522	1.8%	\$167,586,718	-2.7%
ALLEGRA BASE-ADULT BASE AH-GEL CAPS	\$954,078	26.2%	\$3,902,132	4.4%	\$11,819,691	16.6%	\$17,127,525	40.1%	\$32,471,477	165.5%
ALLEGRA BASE-ADULT BASE AH-GEL CAPS-24 HR	\$954,078	26.2%	\$3,902,132	4.4%	\$11,819,691	16.6%	\$17,127,525	40.1%	\$32,471,478	165.5%
ALLEGRA D PSE-ADULT PSE AH	\$1,978,159	-4.9%	\$7,968,940	-15.7%	\$24,321,087	-8.8%	\$39,574,637	-5.8%	\$85,751,455	-6.6%
ALLEGRA D PSE-ADULT PSE AH-TABS/CAPS-12 HR	\$866,531	-7.6%	\$3,547,345	-18.3%	\$10,836,580	-13.7%	\$18,132,034	-9.8%	\$39,716,013	-11.6%
ALLEGRA D PSE-ADULT PSE AH-TABS/CAPS-24 HR	\$1,111,628	-2.7%	\$4,421,595	-13.5%	\$13,484,507	-6.4%	\$21,442,603	-2.1%	\$46,035,442	-1.9%
ALLEGRA-PED ALLERGY	\$703,806	-17.6%	\$2,902,790	-34.9%	\$9,133,848	-24.0%	\$13,611,582	-20.2%	\$30,068,640	-15.3%
<b>ZYRTEC-UPPER RESPIRATORY</b>	<b>\$10,535,217</b>	<b>7.0%</b>	<b>\$42,956,876</b>	<b>-7.6%</b>	<b>\$142,413,574</b>	<b>2.5%</b>	<b>\$215,337,062</b>	<b>2.5%</b>	<b>\$441,507,390</b>	<b>4.3%</b>
ZYRTEC-ADULT ALLERGY	\$9,483,627	2.5%	\$38,548,943	-11.0%	\$128,396,661	-1.5%	\$195,479,558	1.6%	\$406,149,796	2.0%
ZYRTEC BASE-ADULT BASE AH	\$8,047,359	0.9%	\$32,671,126	-11.7%	\$110,050,335	-0.1%	\$165,610,062	1.3%	\$343,430,779	1.6%
ZYRTEC BASE-ADULT BASE AH-TABS/CAPS	\$6,326,590	5.2%	\$25,669,817	-7.3%	\$87,819,664	4.6%	\$132,503,694	5.3%	\$272,795,876	5.3%
ZYRTEC BASE-ADULT BASE AH-L GEL/SFT GEL	\$1,262,471	-4.3%	\$5,150,935	-16.5%	\$16,410,046	-6.0%	\$24,639,884	-4.0%	\$51,776,155	-0.2%
ZYRTEC BASE-ADULT BASE AH-ORAL DISLV TAB	\$458,299	-28.5%	\$1,850,374	-41.0%	\$5,820,626	-32.8%	\$8,466,484	-29.5%	\$18,858,748	-21.2%
ZYRTEC-ADULT PSE AH	\$1,436,267	12.3%	\$5,877,817	-6.8%	\$18,346,326	-3.1%	\$29,869,496	-15.1%	\$62,719,017	-6.5%
ZYRTEC D PSE-ADULT PSE AH	\$1,436,267	12.3%	\$5,877,817	-6.8%	\$18,346,326	-3.1%	\$29,869,496	-15.1%	\$62,719,017	-6.5%
ZYRTEC-PED ALLERGY	\$1,051,590	76.8%	\$4,407,933	39.2%	\$14,016,913	63.3%	\$19,857,503	73.5%	\$35,357,594	66.1%
<b>FLONASE-ADULT ALLERGY</b>	<b>\$8,224,385</b>	<b>12.8%</b>	<b>\$35,603,940</b>	<b>6.0%</b>	<b>\$113,712,370</b>	<b>10.5%</b>	<b>\$179,007,865</b>	<b>41.4%</b>	<b>\$346,744,408</b>	<b>173.9%</b>
FLONASE-ADULT ALLERGY	\$7,874,125	8.0%	\$34,136,640	1.7%	\$109,430,047	6.3%	\$174,717,480	38.0%	\$342,454,024	170.5%
FLONASE-PED ALLERGY	\$350,261	0.0%	\$1,467,301	0.0%	\$4,282,322	0.0%	\$4,290,384	0.0%	\$4,290,384	0.0%
<b>NASACORT-ADULT ALLERGY</b>	<b>\$2,612,156</b>	<b>-7.3%</b>	<b>\$11,276,016</b>	<b>-14.6%</b>	<b>\$38,238,590</b>	<b>-7.9%</b>	<b>\$63,904,521</b>	<b>-3.9%</b>	<b>\$137,237,991</b>	<b>-1.3%</b>
NASACORT-ADULT ALLERGY	\$2,507,932	-9.7%	\$10,821,706	-16.8%	\$36,645,582	-11.0%	\$61,380,393	-7.2%	\$132,561,987	-4.4%
NASACORT-PED ALLERGY	\$104,224	164.9%	\$454,310	146.9%	\$1,593,008	349.1%	\$2,524,127	600.4%	\$4,676,004	1197.4%
<b>MUCINEX-ADULT ALLERGY</b>	<b>\$57,833</b>	<b>-73.2%</b>	<b>\$257,909</b>	<b>-75.0%</b>	<b>\$987,583</b>	<b>-76.5%</b>	<b>\$2,280,376</b>	<b>-68.6%</b>	<b>\$4,842,160</b>	<b>-77.3%</b>
<b>RHINOCORT-UPPER RESPIRATORY</b>	<b>\$603,094</b>	<b>0.0%</b>	<b>\$2,733,321</b>	<b>0.0%</b>	<b>\$9,009,670</b>	<b>0.0%</b>	<b>\$12,155,174</b>	<b>0.0%</b>	<b>\$12,155,174</b>	<b>0.0%</b>
VICKS QLEARQUIL BASE-ADULT BASE AH	\$7,393	-96.1%	\$49,941	-94.8%	\$294,939	-89.0%	\$702,417	-82.8%	\$3,434,941	-51.2%
VICKS QLEARQUIL BASE-ADULT BASE AH-TABS/CAPS-24 HR	\$5,801	-96.1%	\$36,812	-95.1%	\$209,957	-89.9%	\$487,062	-84.3%	\$2,379,345	-54.7%
VICKS QLEARQUIL BASE-ADULT BASE AH-TABS/CAPS-4-6 HR	\$1,592	-96.2%	\$13,129	-93.5%	\$84,981	-85.9%	\$215,355	-78.1%	\$1,055,596	-40.9%
<b>BENADRYL-UPPER RESPIRATORY</b>	<b>\$4,427,631</b>	<b>6.8%</b>	<b>\$17,065,242</b>	<b>-2.8%</b>	<b>\$52,122,432</b>	<b>1.0%</b>	<b>\$89,169,443</b>	<b>2.9%</b>	<b>\$204,003,404</b>	<b>2.5%</b>
BENADRYL-ADULT ALLERGY	\$3,165,304	5.1%	\$12,289,330	-2.8%	\$37,204,484	0.9%	\$63,840,403	3.4%	\$148,180,140	3.9%
BENADRYL BASE-ADULT BASE AH-L GEL/SFT GEL	\$740,242	6.4%	\$2,938,581	-1.4%	\$8,890,779	2.7%	\$14,965,445	4.6%	\$33,804,777	2.4%
BENADRYL BASE-ADULT BASE AH-TABS/CAPS	\$2,425,062	4.7%	\$9,350,747	-3.3%	\$28,313,702	0.3%	\$48,874,955	3.1%	\$114,375,361	4.3%
BENADRYL-PED ALLERGY	\$1,262,327	11.1%	\$4,775,912	-2.6%	\$14,917,948	1.2%	\$25,329,040	1.6%	\$55,823,264	-0.8%
<b>PRIVATE LABEL-TOTAL ALLERGY</b>	<b>\$23,204,833</b>	<b>4.1%</b>	<b>\$92,716,298</b>	<b>-5.1%</b>	<b>\$290,955,146</b>	<b>0.8%</b>	<b>\$469,122,976</b>	<b>3.3%</b>	<b>\$1,026,954,816</b>	<b>2.0%</b>
PRIVATE LABEL-ADULT ALLERGY	\$20,935,564	5.0%	\$83,703,897	-3.8%	\$262,269,168	1.8%	\$422,343,104	3.9%	\$923,198,973	2.2%
PRIVATE LABEL-PED ALLERGY	\$2,269,269	-3.4%	\$9,012,401	-15.6%	\$28,685,978	-7.1%	\$46,779,873	-1.9%	\$103,755,843	-0.1%
PRIVATE LABEL-ADULT BASE AH	\$18,124,955	2.5%	\$72,501,693	-5.9%	\$227,493,133	-0.8%	\$368,288,603	1.5%	\$813,377,287	1.4%
PRIVATE LABEL-ADULT PSE AH	\$2,206,412	1.4%	\$8,753,682	-9.8%	\$27,322,749	-0.3%	\$45,019,103	6.5%	\$97,375,188	0.5%
PRIVATE LABEL-TOTAL LORATADINE	\$6,618,720	1.0%	\$26,510,227	-10.4%	\$83,780,488	-4.8%	\$130,689,283	-2.1%	\$279,495,447	-1.4%
PRIVATE LABEL-ADULT-LORATADINE	\$5,034,185	1.9%	\$20,175,975	-8.6%	\$64,124,296	-2.1%	\$98,908,208	1.5%	\$209,865,618	1.8%
PRIVATE LABEL-ADULT-LORATADINE, PSEUDOEPHED	\$1,292,825	-2.3%	\$5,156,921	-15.4%	\$15,902,140	-13.8%	\$25,162,940	-13.9%	\$57,938,400	-1.0%
PRIVATE LABEL-PED-LORATADINE	\$291,710	0.5%	\$1,177,331	-15.1%	\$3,754,052	-12.8%	\$5,618,135	-13.1%	\$11,659,422	-2.6%
PRIVATE LABEL-TOTAL FEXFENADINE	\$3,332,080	8.5%	\$13,404,042	2.0%	\$42,339,400	4.2%	\$68,167,210	6.5%	\$127,745,890	5.9%
PRIVATE LABEL-TOTAL CETIRIZINE	\$7,980,263	3.3%	\$31,768,282	-6.4%	\$99,739,728	0.7%	\$159,459,630	5.5%	\$349,611,953	3.3%
PRIVATE LABEL-ADULT-CETIRIZINE	\$6,345,458	7.1%	\$25,266,149	-						