

Business Snapshots - Dollar Sales Allergy (Excluding INS)

| | LW | | L4 | | L12 | | YTD | | L52 | |
|--|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| | Current | % Chg YA | Current | % Chg YA | Current | % Chg YA | Current | % Chg YA | Current | % Chg YA |
| Total Allergy Ex INS (Adult + Ped) | 100.00 | 0.00 | 100.00 | 0.00 | 100.00 | 0.00 | 100.00 | 0.00 | 100.00 | 0.00 |
| ADULT ALLERGY-TABS/CAPS | 78.40 | 0.23 | 79.20 | -0.41 | 78.84 | -0.62 | 78.23 | -0.68 | 78.23 | -0.68 |
| ADULT ALLERGY-ORAL DISLV TAB | 2.91 | -0.40 | 2.88 | -0.28 | 3.11 | -0.23 | 3.71 | 0.00 | 3.71 | 0.00 |
| ADULT ALLERGY-L GEL/SFT GEL | 5.98 | 0.52 | 5.82 | 0.69 | 5.76 | 0.65 | 5.76 | 0.46 | 5.76 | 0.46 |
| PED ALLERGY-UR | 12.55 | -0.40 | 11.95 | -0.05 | 12.16 | 0.13 | 12.18 | 0.12 | 12.18 | 0.12 |
| PED ALLERGY-SYRUP | 8.92 | 0.15 | 8.45 | 0.34 | 8.34 | 0.42 | 7.66 | 0.14 | 7.66 | 0.14 |
| PED ALLERGY-CHEWBL | 1.76 | -0.16 | 1.73 | -0.12 | 1.94 | -0.09 | 2.32 | 0.03 | 2.32 | 0.03 |
| PED ALLERGY-ORAL DISLV TAB | 1.87 | -0.39 | 1.77 | -0.28 | 1.88 | -0.20 | 2.20 | -0.05 | 2.20 | -0.05 |
| Total Claritin Allergy (Adult + Ped) | 18.33 | 0.58 | 18.12 | 0.86 | 18.82 | 0.82 | 20.24 | 0.50 | 20.24 | 0.50 |
| CLARITIN-ADULT ALLERGY | 15.49 | 1.02 | 15.29 | 1.08 | 15.64 | 0.90 | 16.57 | 0.57 | 16.57 | 0.57 |
| CLARITIN-ADULT BASE AH | 9.73 | 0.86 | 9.72 | 1.01 | 10.14 | 0.74 | 11.29 | 0.64 | 11.29 | 0.64 |
| CLARITIN-ADULT ALLERGY-TABS/CAPS | 12.30 | 0.68 | 12.12 | 0.62 | 12.28 | 0.44 | 12.83 | 0.21 | 12.83 | 0.21 |
| CLARITIN-ADULT ALLERGY-ORAL DISLV TAB | 1.90 | 0.14 | 1.89 | 0.21 | 2.04 | 0.23 | 2.24 | 0.17 | 2.24 | 0.17 |
| CLARITIN BASE-ADLT BASE AH-ORAL DISLV TAB-12 HR | 0.66 | 0.11 | 0.64 | 0.10 | 0.67 | 0.10 | 0.68 | 0.03 | 0.68 | 0.03 |
| CLARITIN BASE-ADLT BASE AH-ORAL DISLV TAB-24 HR | 1.24 | 0.04 | 1.25 | 0.10 | 1.37 | 0.13 | 1.56 | 0.14 | 1.56 | 0.14 |
| CLARITIN-ADULT ALLERGY-L GEL/SFT GEL | 1.29 | 0.19 | 1.29 | 0.25 | 1.32 | 0.23 | 1.51 | 0.18 | 1.51 | 0.18 |
| CLARITIN D PSE-ADULT PSE AH | 5.76 | 0.16 | 5.57 | 0.07 | 5.50 | 0.15 | 5.28 | -0.08 | 5.28 | -0.08 |
| CLARITIN D PSE-ADLT PSE AH-TABS/CAPS-12 HR | 2.99 | 0.18 | 2.89 | 0.11 | 2.77 | 0.11 | 2.59 | -0.02 | 2.59 | -0.02 |
| CLARITIN D PSE-ADLT PSE AH-TABS/CAPS-24 HR | 2.78 | -0.02 | 2.68 | -0.04 | 2.73 | 0.05 | 2.69 | -0.06 | 2.69 | -0.06 |
| CLARITIN-PED ALLERGY | 2.84 | -0.44 | 2.83 | -0.21 | 3.19 | -0.08 | 3.66 | -0.06 | 3.66 | -0.06 |
| CLARITIN-PED ALLERGY-CHEWBL | 1.72 | -0.04 | 1.69 | 0.01 | 1.90 | 0.05 | 2.18 | 0.07 | 2.18 | 0.07 |
| CLARITIN-PED ALLERGY-SYRUP | 0.72 | -0.15 | 0.75 | -0.06 | 0.88 | 0.03 | 0.93 | 0.02 | 0.93 | 0.02 |
| CLARITIN-PED ALLERGY-ORAL DISLV TAB | 0.39 | -0.26 | 0.39 | -0.17 | 0.41 | -0.17 | 0.55 | -0.16 | 0.55 | -0.16 |
| Total Allegra Allergy (Adult + Ped) | 12.96 | 0.97 | 12.74 | 0.51 | 12.56 | 0.08 | 13.11 | -0.02 | 13.11 | -0.02 |
| ALLEGRA-ADULT ALLERGY | 11.90 | 1.19 | 11.69 | 0.73 | 11.42 | 0.29 | 11.82 | 0.12 | 11.82 | 0.12 |
| ALLEGRA BASE-ADULT BASE AH | 7.71 | 1.09 | 7.76 | 0.90 | 7.67 | 0.62 | 8.17 | 0.39 | 8.17 | 0.39 |
| ALLEGRA BASE-ADLT BASE AH-TABS/CAPS-12 HR | 0.62 | -0.02 | 0.59 | -0.02 | 0.59 | -0.03 | 0.64 | 0.02 | 0.64 | 0.02 |
| ALLEGRA BASE-ADLT BASE AH-TABS/CAPS-24 HR | 7.09 | 1.11 | 7.17 | 0.92 | 7.07 | 0.65 | 7.53 | 0.37 | 7.53 | 0.37 |
| ALLEGRA D PSE-ADULT PSE AH | 4.19 | 0.10 | 3.93 | -0.17 | 3.75 | -0.33 | 3.65 | -0.27 | 3.65 | -0.27 |
| ALLEGRA D PSE-ADLT PSE AH-TABS/CAPS-12 HR | 1.99 | -0.07 | 1.90 | -0.19 | 1.78 | -0.31 | 1.73 | -0.26 | 1.73 | -0.26 |
| ALLEGRA D PSE-ADLT PSE AH-TABS/CAPS-24 HR | 2.20 | 0.17 | 2.04 | 0.02 | 1.97 | -0.02 | 1.92 | -0.02 | 1.92 | -0.02 |
| ALLEGRA-PED ALLERGY | 1.06 | -0.22 | 1.04 | -0.22 | 1.14 | -0.20 | 1.29 | -0.14 | 1.29 | -0.14 |
| Total Zyrtec Allergy (Adult + Ped) | 17.01 | 0.24 | 16.74 | 0.34 | 16.97 | 1.05 | 17.13 | 0.97 | 17.13 | 0.97 |
| ZYRTEC-ADULT ALLERGY | 15.63 | -0.39 | 15.46 | -0.22 | 15.65 | 0.44 | 16.08 | 0.57 | 16.08 | 0.57 |
| ZYRTEC BASE-ADULT BASE AH | 12.72 | 0.48 | 12.61 | 0.38 | 12.79 | 0.52 | 13.27 | 0.33 | 13.27 | 0.33 |
| ZYRTEC BASE-ADLT BASE AH-TABS/CAPS | 10.06 | 0.65 | 10.02 | 0.45 | 10.15 | 0.58 | 10.34 | 0.29 | 10.34 | 0.29 |
| ZYRTEC BASE-ADLT BASE AH-L GEL/SFT GEL | 2.05 | 0.06 | 1.98 | 0.10 | 1.99 | 0.10 | 2.05 | -0.03 | 2.05 | -0.03 |
| ZYRTEC BASE-ADLT BASE AH-ORAL DISLV TAB | 0.62 | -0.23 | 0.61 | -0.17 | 0.65 | -0.16 | 0.87 | 0.06 | 0.87 | 0.06 |
| ZYRTEC D PSE-ADULT PSE AH | 2.91 | -0.87 | 2.85 | -0.60 | 2.86 | -0.08 | 2.81 | 0.24 | 2.81 | 0.24 |
| ZYRTEC-ADULT PSE AH | 2.91 | -0.87 | 2.85 | -0.60 | 2.86 | -0.08 | 2.81 | 0.24 | 2.81 | 0.24 |
| ZYRTEC-PED ALLERGY | 1.38 | 0.63 | 1.29 | 0.56 | 1.32 | 0.61 | 1.05 | 0.40 | 1.05 | 0.40 |
| FLONASE-ADULT ALLERGY | 13.99 | 13.99 | 13.84 | 13.84 | 13.48 | 13.48 | 11.44 | 11.44 | 11.44 | 11.44 |
| NASACORT-ADULT ALLERGY | 5.08 | -0.76 | 5.21 | -0.56 | 5.23 | -0.42 | 5.34 | 0.20 | 5.34 | 0.20 |
| MUCINEX-ADULT ALLERGY | 0.29 | -0.65 | 0.22 | -0.65 | 0.17 | -0.71 | 0.38 | -0.79 | 0.38 | -0.79 |
| VICKS QLEARQUIL BASE-ADULT BASE AH | 0.10 | -0.21 | 0.10 | -0.17 | 0.13 | -0.19 | 0.26 | 0.15 | 0.26 | 0.15 |
| VICKS QLEARQUIL BASE-ADLT BASE AH-TABS/CAPS-24 HR | 0.07 | -0.16 | 0.07 | -0.12 | 0.08 | -0.15 | 0.19 | 0.11 | 0.19 | 0.11 |
| VICKS QLEARQUIL BASE-ADLT BASE AH-TABS/CAPS-4-6 HR | 0.03 | -0.05 | 0.04 | -0.04 | 0.05 | -0.04 | 0.07 | 0.04 | 0.07 | 0.04 |
| Total Benadryl Allergy (Adult + Ped) | 9.33 | -0.10 | 8.97 | 0.20 | 8.58 | 0.24 | 7.83 | 0.17 | 7.83 | 0.17 |
| BENADRYL-ADULT ALLERGY | 6.44 | 0.03 | 6.40 | 0.24 | 6.20 | 0.24 | 5.68 | 0.20 | 5.68 | 0.20 |
| BENADRYL-ADLT BASE AH-TABS/CAPS | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.01 | 0.01 | 0.01 | 0.01 |
| BENADRYL BASE-ADLT BASE AH-DLSTR | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| BENADRYL BASE-ADLT BASE AH-L GEL/SFT GEL | 1.43 | 0.02 | 1.43 | 0.08 | 1.38 | 0.07 | 1.29 | 0.01 | 1.29 | 0.01 |
| BENADRYL BASE-ADLT BASE AH-TABS/CAPS | 4.98 | -0.03 | 4.93 | 0.12 | 4.79 | 0.13 | 4.37 | 0.18 | 4.37 | 0.18 |
| BENADRYL D PE-ADLT BASE AH-TABS/CAPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| BENADRYL-PED ALLERGY | 2.89 | -0.13 | 2.58 | -0.05 | 2.38 | 0.00 | 2.15 | -0.03 | 2.15 | -0.03 |
| Total Private Label Allergy (Adult + Ped) | 39.41 | -0.75 | 40.55 | -1.14 | 40.30 | -1.33 | 38.79 | -0.92 | 38.79 | -0.92 |
| PRIVATE LABEL-ADULT ALLERGY | 35.09 | -0.51 | 36.38 | -0.99 | 36.23 | -1.14 | 34.81 | -0.87 | 34.81 | -0.87 |
| PRIVATE LABEL-PED ALLERGY | 4.33 | -0.24 | 4.17 | -0.15 | 4.07 | -0.20 | 3.98 | -0.05 | 3.98 | -0.05 |
| PRIVATE LABEL-ADULT BASE AH | 30.88 | -0.21 | 32.20 | -0.63 | 32.06 | -0.62 | 30.89 | -0.15 | 30.89 | -0.15 |
| PRIVATE LABEL-ADULT PSE AH | 3.99 | -0.37 | 3.97 | -0.41 | 3.98 | -0.55 | 3.77 | -0.65 | 3.77 | -0.65 |
| Total Private Label Loratadine | 10.35 | -0.74 | 10.69 | -0.65 | 10.93 | -0.39 | 11.02 | -0.10 | 11.02 | -0.10 |
| Total Private Label Loratadine Base Adult | 7.38 | 0.04 | 7.72 | 0.01 | 7.91 | 0.06 | 8.01 | 0.07 | 8.01 | 0.07 |
| Total Private Label Loratadine Base PED | 0.47 | 0.01 | 0.45 | 0.02 | 0.46 | 0.03 | 0.45 | 0.02 | 0.45 | 0.02 |
| Total Private Label Fexofenadine | 5.35 | -0.06 | 5.55 | -0.25 | 5.58 | -0.10 | 5.41 | -0.07 | 5.41 | -0.07 |
| Total Private Label Cetirizine | 13.45 | 0.77 | 13.87 | 0.50 | 13.79 | -0.12 | 13.04 | -0.35 | 13.04 | -0.35 |
| Total Private Label Cetirizine Base Adult | 10.63 | 0.68 | 11.05 | 0.59 | 10.92 | 0.40 | 10.26 | 0.29 | 10.26 | 0.29 |
| Total Private Label Cetirizine Base PED | 1.56 | -0.40 | 1.57 | -0.36 | 1.66 | -0.34 | 1.81 | -0.08 | 1.81 | -0.08 |
| Total Private Label Diphenhydramine | 8.93 | -0.61 | 9.10 | -0.58 | 8.73 | -0.57 | 8.16 | -0.22 | 8.16 | -0.22 |